

CISCO UNIFIED COMMUNICATIONS ENGINEER

CCVP TECHNICAL ENGINEER

This position is responsible for planning, and implementing VoIP consulting engagements. The candidate will set goals, monitor work, and evaluate results to ensure objectives and operating requirements are met and are in line with the needs and mission of the organization. Although the primary focus of this position is to implement and support VoIP installations, the candidate may also be tasked with general network support and build-outs including security, routing, switching, wireless, and other network related duties.

The candidate will also be required to provide mentoring, training, and support for the sales staff.

ESSENTIAL FUNCTIONS:

1. Work with management team to develop a comprehensive and successful Cisco Unified Communications business unit and plan
2. Work with customer and partner sales and technical teams to prospect and develop Cisco Unified Communications sales, design, installation, and support opportunities
3. Responsible for design, staging, configuration, implementation, and support for VoIP installations as necessary

OTHER FUNCTIONS:

1. Attend and participate in internal and customer meetings
2. Continue personal development
3. Performs other duties as assigned by management

EXPECTED SKILLS:

1. Ability to reason and think logically
2. Strong attention to detail in regards to project planning and documentation
3. Strong organizational and sales skills
4. Ability to communicate clearly and concisely, both verbally and with written documentation
5. Exceptional work ethic
6. Display willingness to help others, a pleasant personality, a courteous manner, and a professional demeanor
7. Ability to apply judgment, implement solutions, and resolve conflicts, all in a multi-tasked environment
8. Ability to assist sales in a highly competitive field

KNOWLEDGE REQUIRED/DESIRED:

1. Cisco CCVP – Required
2. Microsoft MCSE - Required

EXPERIENCE REQUIRED/DESIRED:

1. Prior technology VoIP implementation and support experience with Enterprise type accounts