

WHY UNIFIED END-POINT VISIBILITY, MANAGEMENT & SECURITY

Should Be A Priority
For Your Organization



HIGHPOINT

Digital investment is causing an explosion in end-points including laptops, servers, virtual machines, containers and cloud infrastructure. This is redefining boundaries, adding complexity and increasing the surface area of risk.

At the same time, we have seen an exponential growth in the volume, persistence and sophistication of cyber attacks, meaning it's more important than ever to ensure your security infrastructure is prepared to deal with potential attacks.

With this change in landscape causing an increase in security threats, it's become more apparent that organizations need to have better visibility, control and management of end-points.

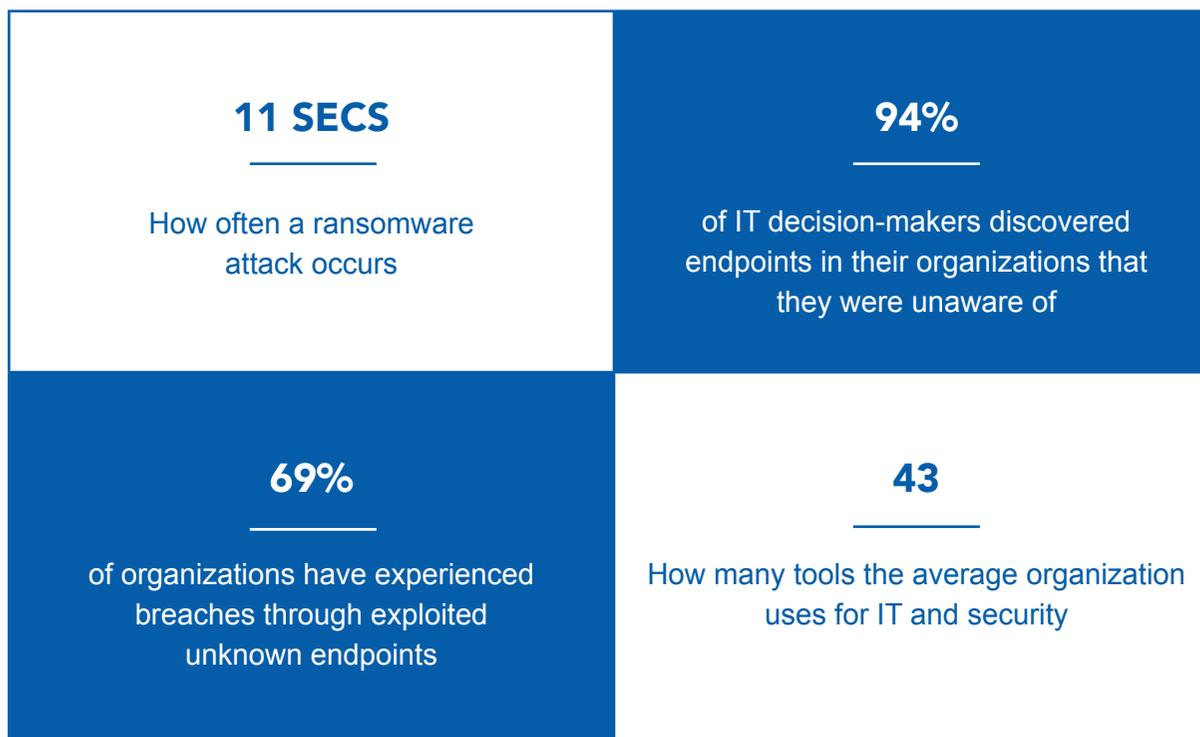


THE GAPS

\$160 billion will be spent on cybersecurity

Every IT security and management provider offers only a small piece of the solution required to protect our environments. Organizations are required to purchase multiple different solutions, stitch them together, and make decisions based on inaccurate and incomplete data.

It's imperative for CIOs and CISOs to have a better method in managing and securing their endpoints.



POTENTIAL SAVINGS

With Greater Endpoint Visibility & Control

HighPoint and Tanium have taken what we know and applied our ROI model based on a hypothetical organization of 100,000 endpoints of which 24,000 are servers. This allows us to project the ROI savings that could be made by an organization of this size over a five-year period through improved Business Resilience.

Achieved by:

- Discovery, repurposing & reclamation of unmanaged hardware and software assets,
- Reduced spend on third party service providers,
- Cost avoidance and optimisation of point solutions.

\$16,995,000

Through better management of existing assets

\$12,058,800

Reduced expenditure on existing tools (displacement)

Achieved by:

- Displacement of tools in the areas of patch management, end-point security and vulnerability scanning,
- Reduction in costs through the abandonment of fragmented approaches and the inevitable duplication of licenses.



Under-Managed Assets

Reduce cost by gaining visibility and control over your environment



Tools Enhancement And Displacement

Reduce cost by optimising and decreasing number of tools in environment



People And Processes

Reduce cost by optimising your environment for increased productivity



Disruption Avoidance And Recovery

Reduce cost by responding and recovering from disruption faster

\$32,553,840

Achieved by:

- Reallocation of scarce FTE resources, in particular staff responsible for incident response, threat hunting, vulnerability management, and patch management.

\$560,040

People and process savings

\$2,940,000

Reduced costs through disruption avoidance

Achieved by:

- Reduction of operational disruptions,
- Reduced cost to respond to security events, data leakage and related regulatory penalties,
- Ability to map application and service flows so that data centres can confidently be moved to the public cloud.

GREATER CLARITY

The Need For Full Visibility & Control

Through our partnership with Tanium, HighPoint is able to provide you with a single solution that delivers greater clarity into your IT infrastructure and end-points. By utilising Tanium to inspect every device on your network, you are able to:

- Gain end-to-end visibility into the new, often borderless operational environment
- Monitor and manage end-point usage, performance and security
- Monitor and manage distributed workforce infrastructure and software deployments
- Continue to manage existing centralised infrastructure
- Enforce policy and maintain fundamental IT hygiene

As a unified end-point management and security platform, Tanium provides a single tool that can deliver on what is important for you including:

Policy Governance

By monitoring and enforcing internal policies and configuring devices and applications according to corporate standards.

Hygiene Maintenance

By performing daily vulnerability and patching scans and closing all known exploits promptly on devices and applications.

VPN Optimisation

By managing and monitoring VPN end-point usage, overall performance, and sustaining uptime during high usage spikes.

Software Management

By deploying, configuring and updating third-party applications through a self-service interface with scalable deployment of security tools.

KEY BENEFITS:

A Tanium solution from HighPoint delivers significant benefits to your organizations, including:

Improved Security Posture

With fast and complete incident response integration throughout the distributed workforce network to help safeguard users and data from known risk and privacy concerns.

Reduced Complexity

By performing ongoing asset discovery, maintaining accurate inventory and achieving greater visibility and control while reducing operational complexity.

Data-Driven Decisions

Through accurate and timely insights to derive simple, targeted answers to the environment's most complex and demanding questions.

Align IT Ops & Security Teams

By closing the gaps between IT and security teams, breaking their silos by aligning their activity and removing the friction.

HOW HIGHPOINT CAN HELP

We believe that in order to become a more agile enterprise, organizations need to have in place the visibility, control and automation that allows them to manage the complexities of today's IT.

With extensive expertise in application monitoring and performance, software-defined infrastructure and next generation operations, HighPoint is perfectly placed to help you to deploy tools like Tanium and realise both the financial and operational benefits.

For more information or to discuss a particular requirement, please contact our team at digital.transformation@highpoint.com or call us directly on **+44 (0)1895 262 350**.





ABOUT TANIUM

Tanium offers endpoint management and security that is built for the world's most demanding IT environments. Many of the world's largest and most sophisticated organizations, including nearly half of the Fortune 100, top retailers and financial institutions rely on Tanium to make confident decisions, operate efficiently and effectively, and remain resilient against disruption.

Tanium has been named in the Forbes Cloud 100 list of "Top 100 Private Companies in Cloud Computing" for five consecutive years and ranks 4th in FORTUNE's list of the "Best Workplaces in Technology 2020."



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